

Territory Sales Manager- Food Ingredients

Responsibilities:

Will sell custom value added Food Ingredients to customers in Indiana, Ohio, Virginia, West Virginia and the Carolinas, for a major global ingredients processor.

Will call on A & B level Accounts, and develop and implement sales strategies to meet territory budgets.

Will call primarily on technical personnel at customer R&D centers

Travel approximately 40-50%

Qualifications:

Candidate must have:

B.S. Food Science or related, 3-5 previous food ingredient technical sales or technical service experience.

Ability to negotiate with customers and manage multiple projects.

Please contact in confidence: Ron Bynum

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