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| Country: USA | Company: Eurofins Scientific, Inc. | Department: Microbiology | Last Release Date: July 2011 |
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Dairy Scientist

Objectives & Assignments (2011)

GEOGRAPHICAL REPORTING LOCATION:

Des Moines, Iowa

WORKING LOCATION:

Minnesota / Wisconsin

OVERALL OBJECTIVES:

The Scientists primary responsibility is to work directly with clients at the Co-ops and farms, providing guidance and services on testing from the milk extraction process through the processing stage.

MAIN ASSIGNMENTS:

Timely and accurate analysis of samples to meet customer commitments. This includes, but is not limited to, sample preparation for sample analysis, data review and reduction and providing data interpretation and opinion

Work directly with processors, co-operatives and farmers at their locations to assist with questions and issues related to samples and analytical results.

Ensure all regulatory procedures pertaining to sample testing are followed correctly

Maintain neat and accurate record system; keep accurate records of work performed on a daily basis or as needed for quality control.

Interact with prospects in order to define their problems and work with the various technical resources within Eurofins to devise solutions. Create and present appropriate proposals.

Interact and maintain client relationships to ensure they are kept informed and their needs are met.

Plan resource allocation so that project deadlines are met.

Train staff on existing methods and any new methods.

Conduct method validation of new and or existing methods as needed.

Create and review reports.

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| Validated by: Direct Manager: | General Manager Approval: | HR Manager Approval: |
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Follow all Eurofins Scientific, Inc. guidelines and procedures.

Remain current on technical, industry, and business advancements and trends as suggested by Manager.

Maintain a perpetual state of readiness and willingness to respond to the queries and needs of clients, staff, and coworkers.

Promote the company image through the exercising of sound and ethical business practices as related to the public and our customers.

Responsible for adhering to all pertinent company health, safety, and environmental regulations.

Other duties as assigned by Manager/Lab Director.

SPECIFIC ASSIGNMENTS:

Analysis of samples using established laboratory procedures and regulatory requirements.

Assist in trouble shooting problem assays within the department.

Assit with method transfer and validation studies.

REQUIRED PROFILE

Undergraduate degree with a Masters preferred in Dairy Science, Food Science or Food Industry Microbiology

5 – 7 years of applicable and progressively expanded laboratory experience to include the design and review of projects, and the development and review of new testing protocols. Undergraduate degree with 7-10 years experience

Proven track record in working with external customers on co-operatives and farms

Knowledge of product/process/package interactions, manufacturing processes, finished product applications in dairy products within retail channels and food processing requirements.

Personal Qualities/Profile:

Excellent interpersonal and organizational skills.

Excellent communication skills.

Responsive problem solver and action oriented

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Additional Education Background:

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| <i>Languages:</i> | <i>Mother Tongue</i> | | <i>Bilingual</i> | | <i>Fluent</i> |
| <i>English</i> | <input checked="" type="checkbox"/> | or | <input type="checkbox"/> | or | <input type="checkbox"/> |
| <i>French</i> | <input type="checkbox"/> | or | <input type="checkbox"/> | or | <input type="checkbox"/> |
| <i>German</i> | <input type="checkbox"/> | or | <input type="checkbox"/> | or | <input type="checkbox"/> |
| <i>Spanish</i> | <input type="checkbox"/> | or | <input type="checkbox"/> | or | <input type="checkbox"/> |
| <i>Others :</i> | <input type="checkbox"/> | or | <input type="checkbox"/> | or | <input type="checkbox"/> |

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